

# Dallas Territory Sales Manager -- Coraggio Textiles

## Job Description

Enterprising and experienced design professional sought to manage the sales growth of Coraggio Textiles' Dallas showroom. The ideal candidate is energetic and polished with a proven track record of cultivating customer relationships and meeting sales goals.

## Primary Responsibilities

- Inside & Outside Sales. Promote collections to interior design professionals both inside and outside the showroom through presentations and targeted sales efforts. Travel within the state of Texas is required.
- Extensive product and brand knowledge
- Deliver excellent customer service
- Cultivate new business by staying abreast of industry news and project awareness

## Compensation

- Competitive salary with quarterly incentives
- Formal review at 6 months – followed annually
- Company paid medical, vision and dental insurance after 90 days full-time employment
- Company participating 401(k) retirement program after 6 months with 5% Safe Harbor match (requires no vesting)
- Additional benefits as detailed in Coraggio Textiles' Corporate Policy Manual

## Desired Skills & Experience

- Extensive outside sales experience in Interior Design field (2+ years preferred)
- Working knowledge of textiles
- Excellent customer service skills
- Energetic and enthusiastic team player
- Professional demeanor and dress
- Ability to see projects through completion
- Excellent organizational and communication skills

## Company Description

Coraggio Textiles manufactures some of the world's finest textiles crafted by artisan weavers in Italy and throughout Europe. Our unique patterns and textures are distributed through corporate and representative showrooms in America's premier design centers.